

PEAK ENTERPRISE SOLUTIONS

Helping owners increase the value of their enterprise.



Strive for Peak Performance

What is Peak?

- ◆ Manufacturing Management Consulting firm.
- ◆ Mission... Support clients in the quest to improve performance and increase enterprise value.
- ◆ Our Focus: Small to mid size manufacturing and distribution firms – \$20 to \$250 million



Practice Areas

Lean Enterprise Performance

ERP and Supply Chain Management

Business System Selection, Design and Implementation

Organizational Leadership Development

Workforce Education and Training

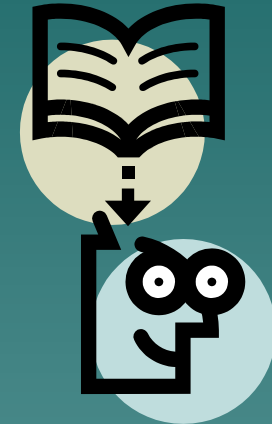
Strategic Planning Interpersonal Training
Project Management Change Management



Practice Areas

Education Program

- ◆ Lean Enterprise Curriculum
- ◆ ERP Curriculum
- ◆ Organizational Leadership Curriculum
- ◆ Partnered with Vincennes university
- ◆ Tailored to Specific Client Needs
- ◆ Includes Classroom Training and Hands-On Application Training



Manufacturing... Critical Issues

- ◆ Customer definition of value is changing
- ◆ Customer delivery
- ◆ Inventory imbalances – shortages / excesses
- ◆ Excessive material expediting
- ◆ Capacity constraints
- ◆ Work centers over and under utilized
- ◆ Information availability
- ◆ Shrinking profit margins

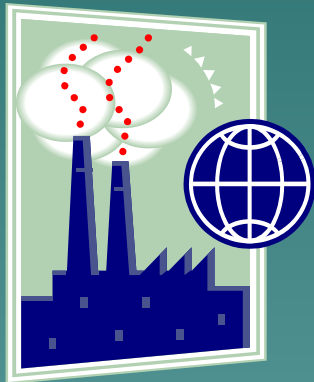


Symptoms of the Need for Change....

- ◆ Unreliable delivery problems
- ◆ Persistent past due orders
- ◆ Excess inventory
- ◆ Expediting selected orders
- ◆ Excessive schedule changes
- ◆ Upper management intervention
- ◆ Excessive overtime or idle time
- ◆ End-of-month shipping surge
- ◆ Lack of accountability
- ◆ Everybody is too busy
- ◆ Always reactive – Can't get ahead



Why Peak Enterprise Solutions?



- ◆ Experience
- ◆ Methodology
- ◆ Education Based
- ◆ ROI Based Projects
- ◆ Locally Owned

Why Peak Enterprise Solutions?

Experience...

- ◆ Each consultant has over 25 years of consulting and industry management experience
- ◆ Knowledgeable and experienced with software companies, products and services
- ◆ Degreed professionals with undergraduate and graduate degrees and industry certifications
- ◆ Associated with other Consulting/Professional Service Organizations



Why Peak Enterprise Solutions?

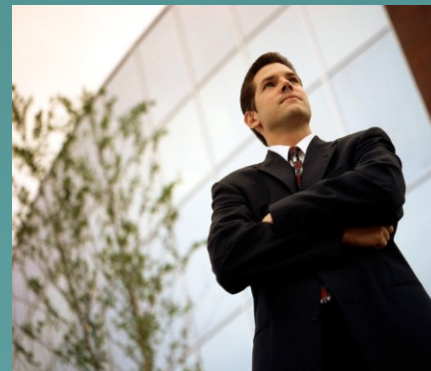
Experience...

Industry

- ◆ Steel Production
- ◆ Recreational Vehicles
- ◆ Automotive
- ◆ Furniture
- ◆ Steel Fabrication
- ◆ Machine Manufacturing
- ◆ Clothing
- ◆ Musical Instruments

Position

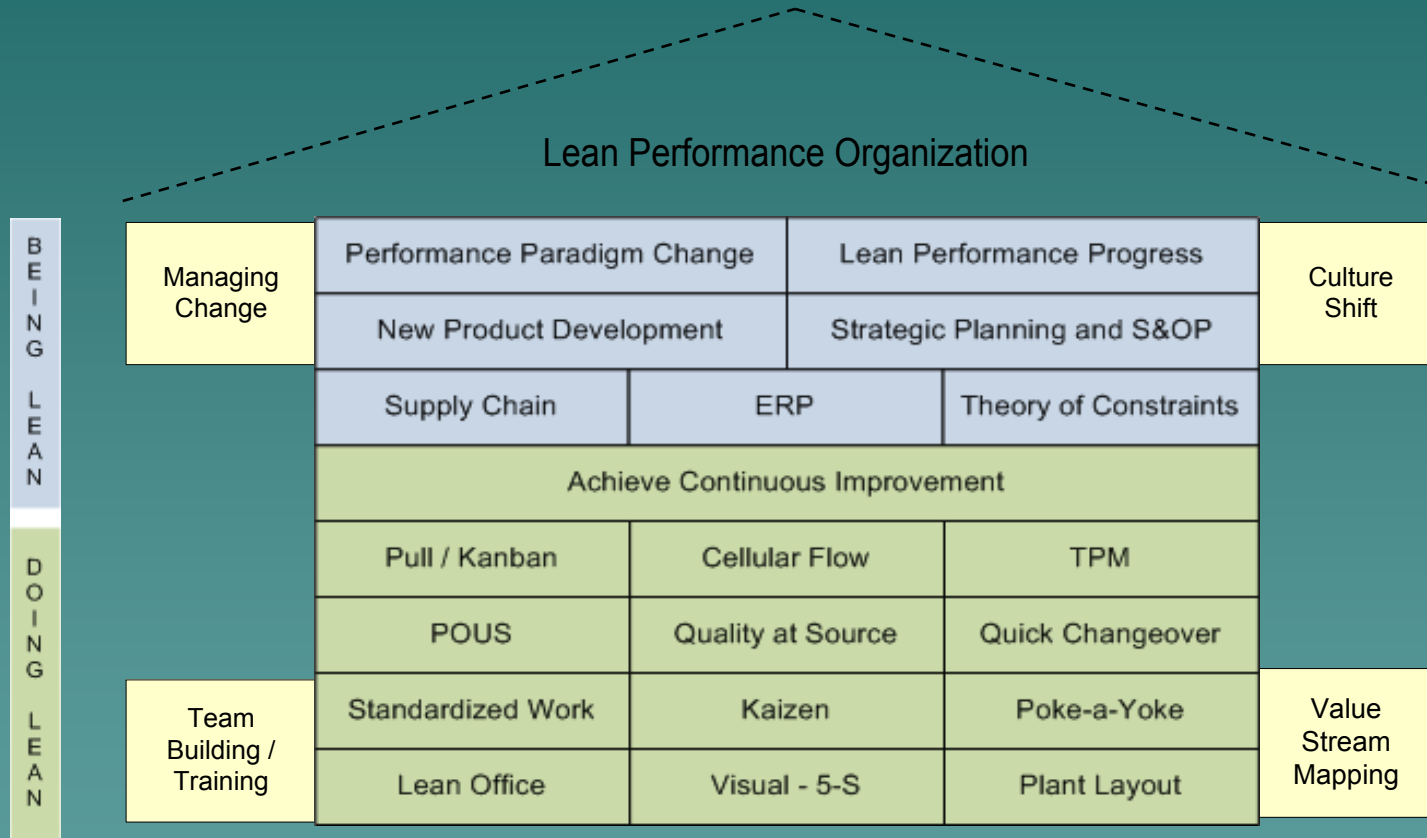
- ◆ Material Flow
- ◆ Operations
- ◆ Systems Integration
- ◆ Executive Level



Being Lean vs. Doing Lean

Methodology...

Lean Building Blocks



Lean Enterprise Implementation

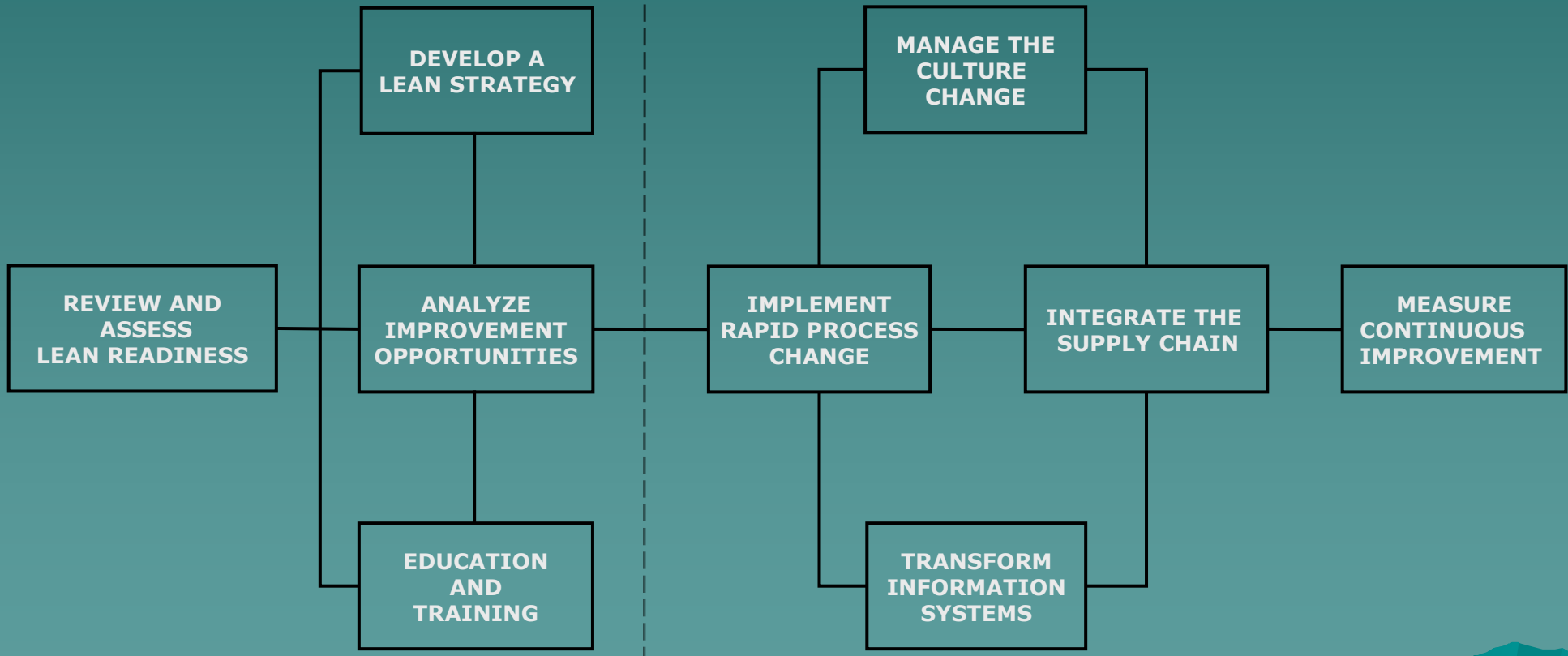
Methodology...

PLANNING

IMPLEMENTATION

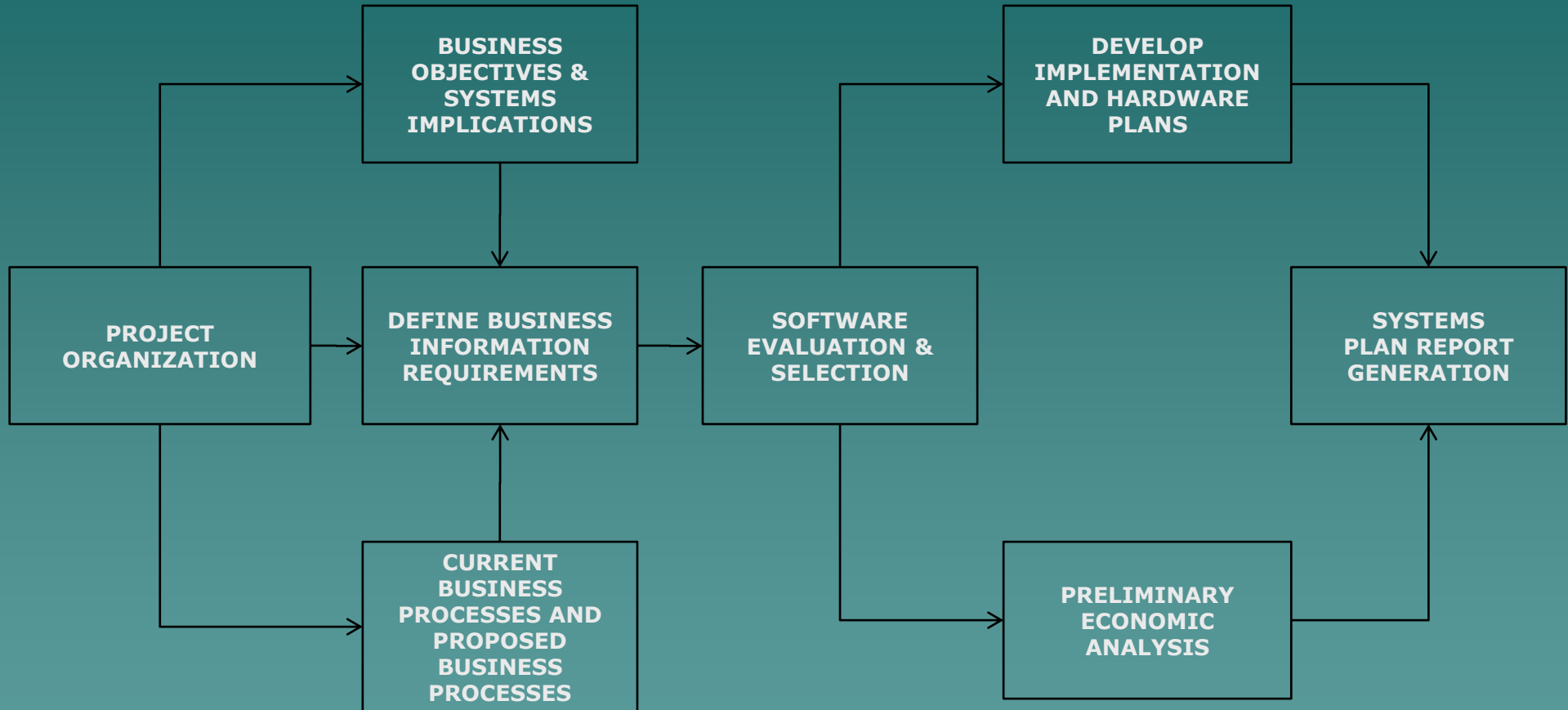
FOR EACH
DISCIPLINE

FOR EACH
EVENT



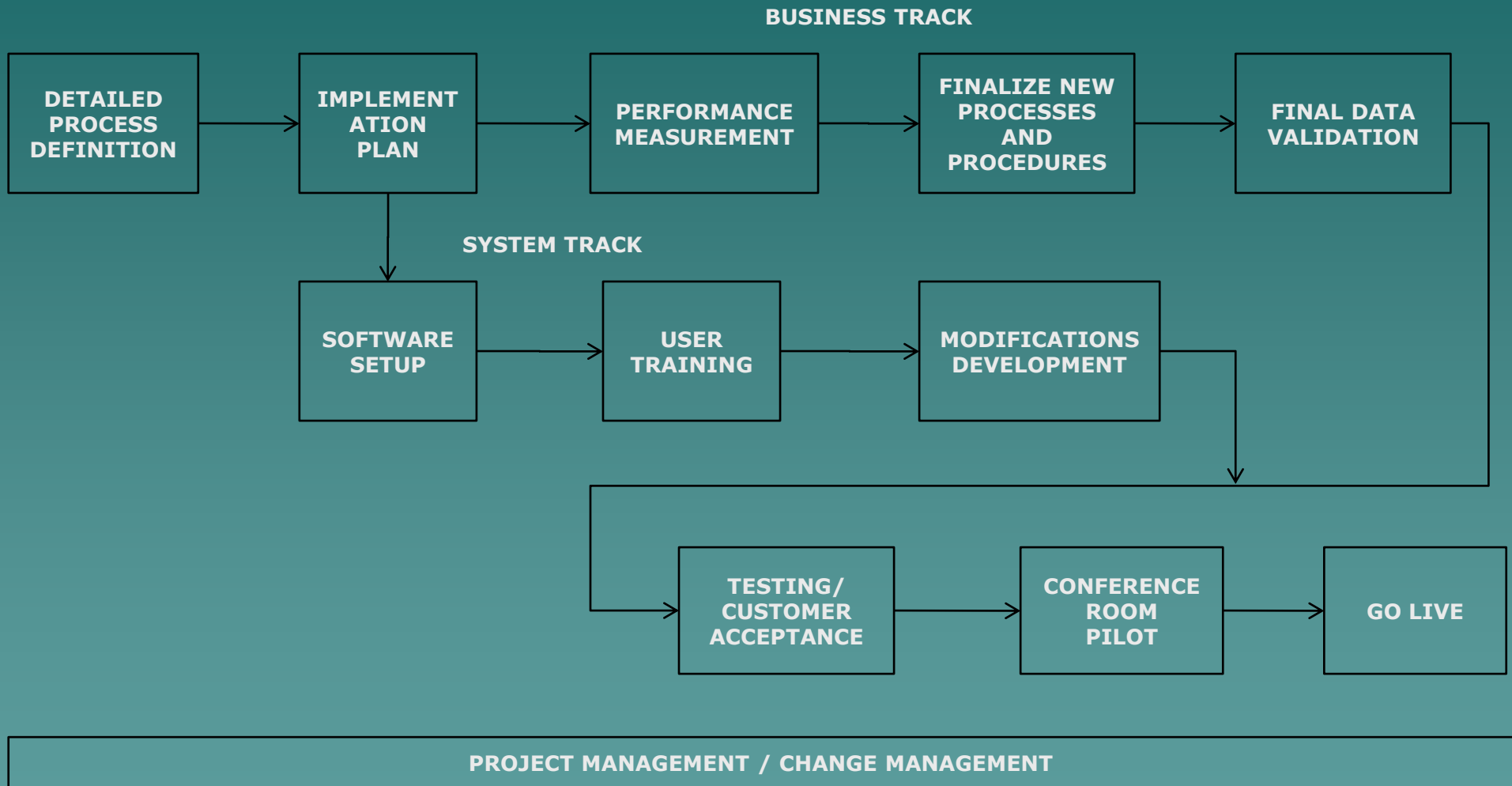
ERP System Planning

Methodology...



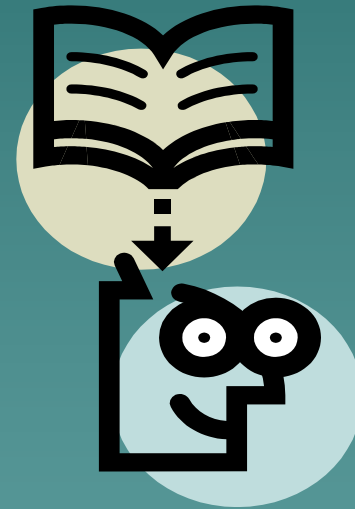
ERP System Implementation

Methodology...



Manufacturing Education Series

- ◆ Lean Enterprise Curriculum
- ◆ ERP Curriculum
- ◆ Organizational Leadership Curriculum
- ◆ In Partnership With:
 - The Apprentice Academy of South Bend
 - Vincennes University



ROI Based Projects

- ◆ Reduced waste
- ◆ Improved quality
- ◆ Reduced lead times
- ◆ Reduced total costs
- ◆ Better customer satisfaction
- ◆ Improved profitability



Client Success Stories

- ◆ Manufacturer of custom machinery
 - \$280,000 annual savings
- ◆ Manufacturer of wood products
 - \$250,000 annual savings



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