

## Mission Statement

The Mission of Peak Enterprise Solutions is to provide improved performance and increased value to client organizations through business consulting services and to build long term partnerships by working together with our clients and exceeding their expectations.



**Peak** enterprise solutions  
ENGAGE • TRANSFORM • ACHIEVE



**Helping Businesses Improve  
Their Profitability**

**“From Quote to Cash”**

**Strive for Peak Performance**

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## Our People

- ◆ Tenured consultants, each with years of consulting and industry management experience.
- ◆ Independent business owners working together as affiliates and associates.
- ◆ Degreed professionals with undergraduate degrees, graduate degrees and industry certifications.
- ◆ Associated with other professional, consulting and industry organizations including a national network of over 500 consultants.
- ◆ Industry experience including:
  - Manufacturing
  - Non-Manufacturing
  - Retail
  - Education
- ◆ Management experience including:
  - Material Flow
  - Operations
  - Systems Integration
  - Executive Level
- ◆ Results oriented people with a passion for what they do.



## Service Areas

Peak Enterprise Solutions is a management consulting firm dedicated to supporting small to mid-market companies through the use of proven methodologies. Practice areas include:

### Strategic Planning

Executive Leadership · Strategic Planning  
Executive Coaching

### Workforce Development

Leadership · Management · Time Strategies  
Customer Loyalty  
Personal and Organizational Assessments

### Process Improvement

ERP · Supply Chain Management · Lean Thinking  
Business Process Mapping · Value Stream Mapping

Peak is unique in that it combines these service areas into one practice with the experience needed to make it happen. By engaging with everyone involved, companies are able to get alignment within the organization and create a strong focus on the customer. By doing this, they are able to increase customer retention, improve employee loyalty, increase sales and drive down costs.

We engage with the people of the client and help them transform their business so that they can achieve greater success.



In today's business environment, in order to maintain a loyal customer base, all systems within the organization need to be in alignment.

When we partner with a client, we first seek to understand their strategic intent and help them develop a Strategic Plan if they don't already have one. Once the plan has been created, we help them put it into operation which includes building metrics that everyone can understand and affect.

Next, we work with the People within the organization to modify attitudes and behaviors in order to align their behaviors with the overall strategy. By listening, interacting and facilitating, Peak consultants will provide guidance to ensure a successful and sustainable change is accomplished.

Finally, we look at the Processes used in the organization. We help our clients create and/or revise processes from quote to cash in order to allow them to implement their plan. This may involve changes to existing processes or a cultural change in how business is conducted.

By using a proven set of tools and methodologies, we partner with organizations to help them grow and sustain profitable marketplace advantages by helping to align their people and processes with their strategy. By focusing on all of the business processes involved, Peak is able to help transform the business to the desired state of improved performance.